

PARTIAL LIST OF INDUSTRY EXPERIENCE

FINANCIAL SERVICES
Ernst & Whinney, San Jose
Video Tax Productions
Tax Time

ENTERTAINMENT
Winchester Mystery House

BOOKS/PUBLICATIONS
PC Chef
Kusa Makura (Japanese Poetry)
Autoview Magazine
Michael Friedman Publishing
Lonely Planet

DEFENCE
Marconi
Volt Technical

FOOD
Servo Food Systems
Otis Spunkmeyer Cookies
Nut Tree Ice Cream
Quic Pic Convenience Stores
Valley View Packing Co.

FUNITURE
Brueners
JBA Furniture

GOVERNMENT
City of Antioch
City of Milpitis
Town of Nottingham

HIGH-TECH
Hewlett Packard, Atalla Network
Security Division
3Com (networking products)
Shin Etsu Polymer ("Dupont"
of Japan)
SynOptics, Cisco,
Ingram
Merisel
Tech Data
Welfleet
Slicing Specialists (silicon
cutting monitors)
Dyne-Sem (IC packagers,
Spain & Philippines)
LMT (ultrasonic plotters)
Impact (IBM-compatible hard-
ware)
Chaparral Communications
(satellite dish feedhorns
and antennae)
Mac Doctor (Macintosh memory
upgrades)
OSM Computers
Genoa (computer hardware)

American Mitac (computer hard-
ware, Taiwan)
Assist Technology
Signetics
Stanford Systems
Accord Technology
Interop

INDUSTRIAL MANUFACTURERS
Huntington (vacuum parts)
Compression Technology (air
compressors)
Butch Tool Company (upholstery
tools)
Rose Compactors
Nationwide Waste Systems
Deneb (roofing supplies)
Rayco (sewerage monitor)
Fishburn (range hood)
Millipore Corporation
Extreme Adhesives

INDUSTRIAL SERVICES
Commercial Fleet Services (auto-
motive)
Ferreira Climate Control
Security Roofing Systems
Albanese Roofing
Shoreline Mechanical (HVAC)
Lodes Tree Surgeon

LIESURE TIME
Pacific Cup
NorCal Yacht Sales
Club Nautique

LIFE-SCIENCES
Millipore
Thermo Neslabs
Whatman/S&S BioScience,
Washington Hospital
Med-Choice
Osler-Welsh Labs
Marshall Medical Group
Self-Care Database
Pharmedex (quick reference
cards)
Japan Pacific Associates
VN Integrated Systems (Hospital
Manager)

MUSIC
Choral Resource
Dean Markley

REAL ESTATE
Thomas Properties
Coldwell Banker
Cornish & Carey
Equi-First (brokers)

SERVICES/MISCELLANEOUS
Johnsan and Higgens (Insurance)
ASM Lithography
Gold Torch Jewelry
Gnostic Concepts (marketing
research)
Practical Advertising
Silvano Mirachi Law
The Casas (retirement center)
Preferred Pet Products

SOFTWARE
Novell/dBase/Borland Intl
Lotus, Banyan, Oracle
Strategic Locations Planning
SoftCore (mail-order Apple
software)
P-CAD
CADAM (an IBM Company)
PC-SIG (mail-order PC software)
Ausdata (data entry software)
Pinnacle Courseware (educa-
tional software)
Public Domain Exchange
Real-Comp (real estate software)
Archimedes (C compiler and
debugger)
Eclipse Software (operating
systems)
Pacific Software (spooler en-
hancer)
Simulation Software
(production flow design)
Yolles Development
(windowing software)
Par-Sec Research (robotics
simulation)

TELECOMMUNICATIONS
American Telecommunications
(ATE)

TRADE SHOWS
INTEROP (IT)
NETWORLD (networking)
NCPE (plant engineering show)
DAC (design automation confer-
ence)
WESCON (electronic design)
ELECTRO (electronic design)
COMDEX (computer/software
resellers)
Pacific Trade Shows

TRANSPORTATION
Bee-Line (air shuttle)
Helicopters Unlimited
Corporate Air Technology
Mitsui (air freight)